YOUNG MEN'S CHRISTIAN ASSOCIATION
BUFFALO NIAGARA
(d/b/a YMCA BUFFALO NIAGARA)

Financial Statements
With Independent Auditor's Report

December 31, 2021

Dopkins & Company, LLP
CERTIFIED PUBLIC ACCOUNTANTS AND CONSULTANTS

CONTENTS

Dopkins & Company, LLP
CERTIFIED PUBLIC ACCOUNTANTS AND CONSULTANTS

INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees
and the Board of Directors
Young Men's Christian Association Buffalo Niagara
(d/b/a YMCA Buffalo Niagara)
Buffalo, New York

Opinion
We have audited the accompanying financial statements of Young Men's Christian Association Buffalo Niagara (d/b/a YMCA Buffalo Niagara) (the Association), which comprise the statement of financial position as of December 31, 2021, and the related statements of activities and changes in net assets, cash flows, and functional expenses for the year then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Association as of December 31, 2021, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion
We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Association and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements
Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Association's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

200 International Drive ▪ Buffalo, New York 14221-5794
(716) 634-8800 ▪ Toll Free (888) 634-0001 ▪ Fax (716) 634-8987 ▪ www.dopkins.com

Auditor's Responsibilities for the Audit of the Financial Statements
Our objectives are to obtain reasonable assurance about whether the financial statements, as a whole, are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and, therefore, is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control. Accordingly, no such opinion is expressed.

- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.

- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Association's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Summarized and Comparative Information
We have previously audited the Association's 2020 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated April 22, 2021. In our opinion, the summarized and comparative information presented herein as of and for the year ended December 31, 2020, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Dopkins & Company, LLP
CERTIFIED PUBLIC ACCOUNTANTS

April 25, 2022

YMCA BUFFALO NIAGARA

STATEMENT OF FINANCIAL POSITION
December 31, 2021
(With Comparative Financial Information as of December 31, 2020)

ASSETS		**2021**		2020
Current Assets				
Cash and cash equivalents	**$**	**2,623,808**	$	3,172,664
Receivables, net		**1,449,132**		894,904
Prepaid expenses		**18,467**		37,308
Total current assets		**4,091,407**		4,104,876
Other Assets				
Cash designated for capital expenditure		**472,928**		-
Capital campaign pledges receivable, net, less current maturities		**1,623,841**		-
Investments		**16,462,400**		14,347,297
Beneficial interest in trusts		**159,306**		145,144
		18,718,475		14,492,441
Property and Equipment, net		**40,346,643**		38,904,294
Total assets	**$**	**63,156,525**	$	57,501,611
LIABILITIES AND NET ASSETS				
Current Liabilities				
Current maturities of long-term debt	**$**	**2,120,392**	$	1,571,915
Current maturities of capital leases		**176,321**		298,888
Accounts payable		**750,929**		895,230
Accrued expenses		**476,654**		641,508
Deferred revenue		**1,482,488**		535,913
Total current liabilities		**5,006,784**		3,943,454
Deferred Naming Rights Revenue		**600,000**		600,000
Long-Term Debt, less current maturities		**22,252,388**		19,349,906
Capital Leases, less current maturities		**58,042**		234,363
Interest Rate Swaps		**455,811**		932,725
Total liabilities		**28,373,025**		25,060,448
Net Assets				
Without donor restrictions:				
Undesignated		**15,616,953**		17,911,387
Board designated - endowment		**15,137,589**		13,015,662
		30,754,542		30,927,049
With donor restrictions		**4,028,958**		1,514,114
Total net assets		**34,783,500**		32,441,163
Total liabilities and net assets	**$**	**63,156,525**	$	57,501,611

See Notes to Financial Statements.

YMCA BUFFALO NIAGARA

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS
Year Ended December 31, 2021
(With Summarized Comparative Financial Information for the Year Ended December 31, 2020)

	2021			2020
	Without Donor Restrictions	**With Donor Restrictions**	**Total**	Total
Operating activities:				
Public support:				
Annual campaign	$ 522,932	$ -	**$ 522,932**	$ 478,929
Special events, net	217,850	-	**217,850**	185,728
Contributions	796,520	-	**796,520**	608,119
United Way	18,143	-	**18,143**	17,945
	1,555,445	-	**1,555,445**	1,290,721
Operating revenue:				
Membership fees	5,397,844	-	**5,397,844**	8,212,487
Program service fees	5,268,821	-	**5,268,821**	4,226,043
Government contracts	2,248,541	-	**2,248,541**	2,473,588
Rental income	84,269	-	**84,269**	77,865
Merchandise sales	16,081	-	**16,081**	13,673
Miscellaneous	5,167	-	**5,167**	42,829
	13,020,723	-	**13,020,723**	15,046,485
Total operating revenues	14,576,168	-	**14,576,168**	16,337,206
Operating expenses:				
Program services:				
Youth development	10,114,855	-	**10,114,855**	8,423,625
Healthy living	6,768,879	-	**6,768,879**	7,091,722
Social responsibility	129,080	-	**129,080**	32,049
	17,012,814	-	**17,012,814**	15,547,396
Support services:				
Management and general	2,419,986	-	**2,419,986**	2,574,740
Fundraising	264,094	-	**264,094**	288,781
	2,684,080	-	**2,684,080**	2,863,521
Total operating expenses	19,696,894	-	**19,696,894**	18,410,917
Operating loss	(5,120,726)	-	**(5,120,726)**	(2,073,711)
Non-operating activities:				
Investment income (loss), net	2,119,561	(6,824)	**2,112,737**	2,069,449
Change in fair value of beneficial interest in trusts	5,799	14,162	**19,961**	7,932
Change in fair value of interest rate swaps	476,914	-	**476,914**	(464,442)
Net gain on sale of property and equipment	45,240	-	**45,240**	32,780
Capital campaign contributions	207,822	2,528,942	**2,736,764**	-
Contribution of nonfinancial assets	2,071,447	-	**2,071,447**	-
Net assets released from restriction	21,436	(21,436)	**-**	-
Total non-operating activities	4,948,219	2,514,844	**7,463,063**	1,645,719
Change in net assets	(172,507)	2,514,844	**2,342,337**	(427,992)
Net assets, beginning of year	30,927,049	1,514,114	**32,441,163**	32,869,155
Net assets, end of year	$ 30,754,542	$ 4,028,958	**$ 34,783,500**	$ 32,441,163

See Notes to Financial Statements.

STATEMENT OF CASH FLOWS
Year Ended December 31, 2021
(With Comparative Financial Information for the Year Ended December 31, 2020)

		2021		2020
Cash Flows From Operating Activities				
Change in net assets	**$**	**2,342,337**	$	(427,992)
Adjustments to reconcile change in net assets to net cash, cash equivalents and cash designated provided by (used in) operating activities				
Depreciation		**2,860,144**		2,994,468
Amortization of deferred financing costs		**36,873**		36,873
Non-operating cash contributions from capital campaign		**(207,822)**		-
Non-operating contributions from capital campaign		**(2,528,941)**		-
Net realized and unrealized gains on investments		**(1,862,134)**		(1,920,277)
Change in fair value of beneficial interest in trusts		**(19,961)**		(7,932)
Net gain on sale of property and equipment		**(45,240)**		(32,780)
Contributions of marketable securities		**(158,061)**		(4,023)
Contribution of nonfinancial assets		**(2,071,447)**		-
Change in fair value of interest rate swaps		**(476,914)**		464,442
Changes in assets and liabilities:				
(Increase) decrease in:				
Receivables		**350,872**		(205,486)
Prepaid expenses		**18,841**		230,772
Increase (decrease) in:				
Accounts payable		**(171,964)**		307,675
Accrued expenses		**(164,854)**		(340,895)
Deferred revenue		**946,575**		(381,669)
Net cash provided by (used in) operating activities		**(1,151,696)**		713,176
Cash Flows From Investing Activities				
Purchases of property and equipment		**(2,288,383)**		(841,547)
Proceeds from sale of property and equipment		**130,240**		-
Proceeds from sale of investments		**3,260,765**		5,434,658
Purchase of investments		**(3,355,673)**		(5,490,429)
Distributions received through beneficial interest in trusts		**5,799**		2,281
Net cash used in investing activities		**(2,247,252)**		(895,037)
Cash Flows From Financing Activities				
Proceeds from Paycheck Protection Program loans		**4,986,002**		-
Principal payments on long-term debt		**(1,571,916)**		(1,399,099)
Principal payments on capital leases		**(298,888)**		(366,970)
Proceeds from capital campaign pledges		**207,822**		56,440
Net cash provided by (used in) financing activities		**3,323,020**		(1,709,629)
Decrease in cash, cash equivalents and cash designated		**(75,928)**		(1,891,490)
Cash, cash equivalents and cash designated for capital expenditures				
Beginning		**3,172,664**		5,064,154
Ending	**$**	**3,096,736**	$	3,172,664
Supplemental Disclosure of Cash Flow Information				
Cash paid for interest	**$**	**618,434**	$	679,118
Supplemental Schedule of Non-Cash Investing and Financing Activities				
Property and equipment purchases included in accounts payable	**$**	**53,994**	$	26,331
Property and equipment financed with capital lease obligations	**$**	**-**	$	397,880
Contribution of nonfinancial assets	**$**	**2,071,447**	$	-
Non-operating contributions from capital campaign	**$**	**2,528,941**	$	-

YMCA BUFFALO NIAGARA

STATEMENT OF FUNCTIONAL EXPENSES
Year Ended December 31, 2021
(With Summarized Comparative Financial Information for the Year Ended December 31, 2020)

	PROGRAM SERVICES					SUPPORT SERVICES				TOTAL	
	Youth Development	Healthy Living	Social Responsibility	**2021 Total**	2020 Total	Management and General	Fund - Raising	**2021 Total**	2020 Total	**2021**	2020
Salaries	$ 5,226,385	$ 2,751,153	$ 59,523	**$ 8,037,061**	$ 6,679,683	$ 1,207,527	$ 198,180	**$ 1,405,707**	$ 1,483,850	**$ 9,442,768**	$ 8,163,533
Employee benefits	433,382	299,164	4,879	**737,425**	768,684	264,313	31,696	**296,009**	326,710	**1,033,434**	1,095,394
Payroll taxes	462,365	242,342	5,223	**709,930**	590,600	68,395	16,187	**84,582**	102,944	**794,512**	693,544
Total salaries and related expenses	6,122,132	3,292,659	69,625	**9,484,416**	8,038,967	1,540,235	246,063	**1,786,298**	1,913,504	**11,270,714**	9,952,471
Purchased services	60,680	181,237	116	**242,033**	79,198	523,516	8,747	**532,263**	576,530	**774,296**	655,728
Supplies	534,358	130,524	11,139	**676,021**	715,780	9,679	8,227	**17,906**	34,772	**693,927**	750,552
Telephone	76,740	62,637	833	**140,210**	130,697	10,585	-	**10,585**	13,557	**150,795**	144,254
Postage and shipping	3,004	2,239	1,453	**6,696**	17,693	3,366	412	**3,778**	1,642	**10,474**	19,335
Occupancy	1,294,879	862,216	13,891	**2,170,986**	1,969,287	194,353	-	**194,353**	213,755	**2,365,339**	2,183,042
Equipment rental and maintenance	84,187	58,123	4,629	**146,939**	191,717	19,993	-	**19,993**	20,704	**166,932**	212,421
Advertising and promotion	7,801	7,797	1,301	**16,899**	81,483	10,474	127	**10,601**	7,986	**27,500**	89,469
Travel	82,831	22,820	5,812	**111,463**	68,654	1,354	-	**1,354**	2,805	**112,817**	71,459
Training and meetings	19,042	15,583	33	**34,658**	22,870	17,533	158	**17,691**	25,142	**52,349**	48,012
Membership dues	109,348	103,585	517	**213,450**	212,471	25,763	360	**26,123**	32,282	**239,573**	244,753
Finance costs	333,261	522,056	390	**855,707**	941,495	61,560	-	**61,560**	18,599	**917,267**	960,094
Miscellaneous	25,520	27,947	789	**54,256**	84,744	511	-	**511**	115	**54,767**	84,859
Total expenses before depreciation	8,753,783	5,289,423	110,528	**14,153,734**	12,555,056	2,418,922	264,094	**2,683,016**	2,861,393	**16,836,750**	15,416,449
Depreciation	1,361,072	1,479,456	18,552	**2,859,080**	2,992,340	1,064	-	**1,064**	2,128	**2,860,144**	2,994,468
	$ 10,114,855	$ 6,768,879	$ 129,080	**$ 17,012,814**	$ 15,547,396	$ 2,419,986	$ 264,094	**$ 2,684,080**	$ 2,863,521	**$ 19,696,894**	$ 18,410,917

See Notes to Financial Statements.

Note 1. Nature of the Association and Significant Accounting Policies

Nature of the Association:

Young Men's Christian Association Buffalo Niagara (d/b/a YMCA Buffalo Niagara) (YMCA or the Association) is a nonprofit organization with the following mission statement:

> "YMCA Buffalo Niagara is a charitable, community-based organization committed to providing programs designed to build a healthy spirit, mind and body for all."

The Association's goal is to advance its cause of strengthening the community through youth development, healthy living and social responsibility. The YMCA is a powerful association of men, women, and children committed to bringing about lasting personal and social change. With a focus on nurturing the potential of every child and teen, improving the nation's health and well-being, and providing opportunities to give back and support its neighbors, the YMCA enables youth, adults, families and communities to be healthy, confident, connected and secure.

Program activities:

A summary of the Association's significant program activities follows:

Youth Development – The YMCA is committed to nurturing the potential of every child and teen. The YMCA believes that all children deserve the opportunity to discover who they are and what they can achieve. That is why the YMCA helps young people cultivate the values, skills and relationships that lead to positive behaviors, better health and educational achievement. YMCA programs, such as school age child care, summer camp and preschool education, offer a range of experiences that enrich cognitive, social, physical and emotional growth.

Healthy Living – The YMCA is a leading voice on health and well-being. The YMCA brings families closer together, encourages good health and fosters connections through fitness, sports, fun and shared interests. As a result, people in the community are receiving the support, guidance and resources they need to achieve greater health in spirit, mind and body. This is particularly important as the nation struggles with an obesity crisis, families struggle with work/life balance and individuals search for personal fulfillment.

Social Responsibility – The YMCA believes in giving back and supporting its neighbors. The YMCA has been listening and responding to the community's most critical social needs. YMCA programs, such as the senior citizen center, volunteer service programs, and CPR & First Aid training, are examples of how the YMCA delivers training, resources and support that empower its neighbors to effect change, bridge gaps and overcome obstacles. The YMCA engages members, participants and volunteers in activities that strengthen the community and pave the way for future generations to thrive.

As part of the YMCA's mission, the programs are accessible, affordable and open to all faiths, backgrounds, abilities and income levels. The YMCA provides financial assistance to people who otherwise are not able to participate.

Note 1. Nature of the Association and Significant Accounting Policies (Continued)

YMCA of the USA:

The Association is a member of the National Council of Young Men's Christian Associations of the United States of America. The Association is an independent autonomous organization, recognized as a member of, but separate from the National Council. The Association must meet annual certification requirements to remain a member.

A summary of the Association's significant accounting policies follows:

Basis of accounting:

The financial statements of the Association have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

Basis of presentation:

The Association records resources for accounting and reporting purposes based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

> Net assets without donor restrictions – Net assets available for use in general operations and not subject to donor restrictions. The governing board has designated, from net assets without donor restrictions, a board-designated endowment.
>
> Net assets with donor restrictions – Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity.

Operating activities:

Operating activities reflect all transactions increasing or decreasing net assets except those contributions received for long-term investment purposes, investment returns, changes in the fair value of the interest rate swaps, and gains/losses from sale of property and equipment.

Public support:

The Association receives public support in the form of contributions through its annual campaign, special events, the United Way and other fundraising efforts. Contributions are received from individuals, foundations and corporations to support specific programming activities, capital projects, general operations, and endowments.

Note 1. Nature of the Association and Significant Accounting Policies (Continued)

Public support (continued):

All contributions are considered to be available for unrestricted use unless specifically restricted by a donor. Unconditional contributions not subject to a pledge agreement with the Association are recorded as revenue when received. The Association records unconditional promises to give as contribution revenues and pledges receivable, net of an estimate for uncollectable amounts, when there is sufficient evidence in the form of verifiable documentation that an unconditional promise was received. Conditional contributions containing a measurable performance or other barrier and right of return for contributions received are reported as deferred revenue. Conditional promises to give are not recognized until the conditions on which they depend are substantially met or explicitly waived by the donor.

The Association reports gifts of land, buildings and equipment at estimated fair value as support without donor restrictions unless explicit donor stipulations specify how the donated assets must be used. Absent explicit donor stipulations, the Association reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service. The Association recorded contributed nonfinancial assets amounting to $2,071,447 for the year ended December 31, 2021, which includes three parcels of land in Buffalo, New York. The property contains no donor restrictions and will be used for the future site of the Association's North Buffalo branch. The Association recorded the contributed land at fair value, as provided by an independent appraiser, using the sales comparison approach.

Donor restricted contributions whose restrictions are met in the same reporting period are reported as support without donor restrictions in the statement of activities and changes in net assets.

Revenue recognition and deferred revenue:

Membership and program service fees consist of revenues earned from providing health, fitness, education, childcare, summer camp and recreation programs to families and individuals. Certain programs are also available to the public. Membership and program service fees are specific to distinct performance obligations that are satisfied over time. Accordingly, revenue is recognized ratably on a straight-line basis in an amount that reflects the consideration the Association expects to be entitled to, net of financial assistance provided (Note 16), in exchange for providing services. Financial assistance represents reductions from gross membership and program service fees for individuals that demonstrate financial need. Financial assistance is estimated in the same period the revenue is recognized based on the amount an individual is most likely to receive in accordance with the terms of the financial assistance. Membership and program service fees are generally due in advance of the membership or program service period and are reported as deferred revenue until the membership or program service period occurs.

Note 1. Nature of the Association and Significant Accounting Policies (Continued)

Revenue recognition and deferred revenue (continued):

Contracts with governmental agencies consist of revenues earned from providing education, recreation and child care programs primarily to school districts. Contracts with governmental agencies are recognized as revenue over time as the distinct performance obligations are satisfied, which is generally as related expenditures are incurred over the service period. Advances from governmental agencies are reported as deferred revenue until the performance obligations are satisfied.

Revenues may be affected by consumer recreation and fitness trends as well as general economic conditions. There is generally not an extension of credit and, therefore, no financing component to revenue transactions.

Donated services:

The Association receives services from a large number of volunteers who give significant amounts of their time to the programs of the Association. No amounts have been reflected for these types of donated services, as there is no objective basis available to measure their value.

Cash, cash equivalents and cash designated for capital expenditure:

The Association reports all cash accounts, except amounts designated for capital expenditure, as cash and cash equivalents on the accompanying statement of financial position. The Association maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. The Association has not experienced any losses in such accounts and believes it is not exposed to any significant risk with respect to its cash balances.

The following table provides a reconciliation of cash and cash equivalents and cash designated for capital expenditure reported on the statement of financial position to the statement of cash flows:

	2021	2020
Cash and cash equivalents	**$ 2,623,808**	$ 3,172,664
Cash designated for capital expenditure	**472,928**	-
	$ 3,096,736	$ 3,172,664

Receivables:

Receivables include amounts for trade accounts, fundraising pledges, and investment income. Receivables are carried at their original amount less an estimate made for doubtful receivables based on a periodic review of all outstanding amounts. Management determines the allowance for doubtful accounts by identifying troubled accounts and using historical experience applied to an aging of accounts. Receivables are written off when deemed uncollectible. Recoveries of receivables previously written off are recorded when received. Receivables are considered to be past due if any portion of the balance is outstanding past its original due date. The Association does not accrue interest on unpaid receivables.

Note 1. Nature of the Association and Significant Accounting Policies (Continued)

Investments:

The Association has investments in debt, marketable equity securities and money market funds. Investments are reported at fair value, with realized and unrealized holding gains and losses reported in the statement of activities and changes in net assets. Interest on debt securities and money market funds is recognized in income as earned, and dividends on marketable equity securities are recognized in income when declared. Realized gains and losses are determined on the basis of the specific securities sold.

Beneficial interest in trusts:

The Association recognizes its beneficial interest in a trust as a contribution in the period in which it receives notice that the trust agreement conveys an unconditional right to receive benefits. The Association is an income beneficiary under the trusts, the corpus of which is not controlled by the Association. Although the Association has no control over the administration of the investment of the trusts' assets, the fair value of the Association's beneficial interest is recognized in the statement of financial position. The Association values the beneficial interest in trusts based upon the Association's interest in the underlying assets of the trusts reported at fair value by the trustees.

Property and equipment:

Property and equipment are stated at cost. The Association capitalizes items that are over $5,000 and provide future value. Depreciation is computed on the straight-line basis over the following estimated useful lives:

	Years
Buildings and improvements	5 - 40
Equipment	3 - 20

Expenditures for maintenance and repairs are charged to expense as incurred.

The carrying value of the Association's long-lived assets is periodically reviewed to determine if facts or circumstances suggest that the assets may be impaired or that the remaining useful, depreciable lives may need to be changed. The Association considers internal and external factors related to each asset, including future asset utilization and business climate. If these factors and the projected undiscounted cash flows of the asset over its remaining life indicate that the asset will not be recoverable, the carrying value will be adjusted down to the estimated fair value if less than book value.

Capital leases:

Leases which meet the capital lease criteria are recorded as assets and obligations at the lesser of the present value of future rental payments or the fair market value of the leased property and equipment at the inception of the lease. Amortization of property and equipment under capital leases is provided using the straight-line method over the terms of the related lease and is included in depreciation expense.

Note 1. Nature of the Association and Significant Accounting Policies (Continued)

Interest rate swaps:

The interest rate swaps are recorded in the statement of financial position at their fair value. Changes in fair value are recorded in the statement of activities and changes in net assets.

Deferred financing costs:

Financing costs related to debt instruments are deferred and presented in the statement of financial position as a direct reduction from the carrying amount of the related debt. Amortization of deferred financing costs is presented as a component of interest expense.

Deferred naming rights revenue:

In 2011, the Association received a $2,000,000 conditional sponsorship for naming rights of the Independent Health Family Branch YMCA. Sponsorship revenue of $1,400,000 was contingent on the construction of the facility and $600,000 was contingent on the facility remaining open for ten years. The YMCA recognized $1,400,000 as revenue in 2013 when the building was placed in service. The balance of $600,000 remains in the accompanying statement of financial position as deferred naming rights revenue until the final condition is resolved, which is expected to occur in 2023.

Endowments:

The Association's endowments consist of donor-restricted and board-designated endowment funds. The donor-restricted endowment is established through donor-restricted contributions. The Board of Trustees of the Association has set aside funds through unrestricted donor contributions representing a portion of the Association's net assets without donor restrictions in a board-designated endowment.

The New York Prudent Management of Institutional Funds Act (NYPMIFA or the Act), New York's version of the Uniform Prudent Management of Institutional Funds Act, governs the management and investment of funds held by not-for-profit corporations and other institutions. The Association has interpreted the Act as requiring the preservation of the fair value of the original gift as of the gift date of donor-restricted endowment funds which is prudent, absent explicit donor stipulations to the contrary. As a result of this interpretation, the Association retains in perpetuity (a) the original value of gifts donated to the endowment, (b) the original value of subsequent gifts to the endowment, and (c) accumulations to the endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not retained in perpetuity is classified as net assets with donor restrictions until those amounts are appropriated for expenditure by the Association in a manner consistent with the standards of prudence prescribed by NYPMIFA.

Note 1. Nature of the Association and Significant Accounting Policies (Continued)

Endowments (continued):

When making a determination to appropriate or accumulate donor-restricted endowment funds, the Association considers the following: the duration and preservation of the endowment fund; the purposes of the donor-restricted endowment fund; general economic conditions; the possible effect of inflation and deflation; the expected total return from income and the appreciation of investments; other resources of the Association; where appropriate and circumstances would otherwise warrant, alternatives to expenditure of the endowment fund, giving due consideration to the effect that such alternatives may have on the Association; and the investment policies of the Association.

From time-to-time the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or relevant law requires the Association to retain as a fund of perpetual duration. In accordance with generally accepted accounting principles, deficiencies of this nature would be reported in net assets with donor restrictions. The reporting of such deficiencies as a reduction of Association-controlled net assets with donor restrictions does not legally create an affirmative obligation of the Association to restore the fair value of those funds from net assets without donor restrictions. Deficiencies of this nature amounted to $12,240 and $5,416 at December 31, 2021 and 2020, respectively.

The Association, under the direction of the Board of Trustees, has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to the Association while seeking to maintain the purchasing power of the endowment assets after considering the effects of inflation. Under these policies, endowment assets are invested in a manner that is intended to achieve returns, net of fees, in excess of a relevant balanced benchmark, as defined by the target asset allocation, while assuming a moderate level of investment risk.

To satisfy its long-term rate-of-return objectives, the Association relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Association targets a diversified asset allocation that places a greater emphasis on equity-based and fixed income investments to achieve its long-term return objectives within prudent risk constraints.

The Board of Trustees will review the fund’s performance at least annually and will appropriate for distribution an amount it feels is appropriate. Annual endowment fund spending is expected to be no more than 5% of the average market value for the last twenty quarters, unless modified and approved by a majority of the Board of Trustees. All endowment expenditures will be made in accordance with any donor restrictions or board designations.

Note 1. Nature of the Association and Significant Accounting Policies (Continued)

Income taxes:

The Association has received a favorable determination letter from the Internal Revenue Service stating that it is exempt from federal income taxes under Section 501(a) of the Internal Revenue Code (IRC) of 1986, as an organization described in Section 501(c)(3), except for income taxes pertaining to unrelated business income.

The Financial Accounting Standards Board (FASB) guidance requires tax effects from uncertain tax positions to be recognized in the financial statements only if the position is more likely than not to be sustained if the position were to be challenged by a taxing authority. Management has determined that there are no material uncertain positions that require recognition in the financial statements. Accordingly, no provision for uncertain income tax positions is reflected in these financial statements. Interest and penalties would be recognized as tax expense; however, there are no interest or penalties recognized. The tax years after 2017 are still open to audit for both federal and state purposes.

Functional allocation of expenses:

The financial statements report certain categories of expenses that are attributable to one or more programs or supporting function of the Association. Those expenses include personnel, occupancy, finance costs and depreciation. Expenses are allocated to the program or supporting functions based on the revenue produced by each program or function.

Use of estimates:

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Summarized comparative financial information:

The statements of activities and changes in net assets and functional expenses include prior year summarized comparative financial information. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America (U.S. GAAP). Accordingly, such information should be read in conjunction with the Association's financial statements for the year ended December 31, 2020, from which the summarized information was derived.

Subsequent events:

Management has evaluated subsequent events through April 25, 2022, which is the date the financial statements were available to be issued.

Note 1. Nature of the Association and Significant Accounting Policies (Continued)

Accounting pronouncement not yet adopted:

The Financial Accounting Standards Board issued Accounting Standards Update (ASU) 2016-02, *Leases*, which will be adopted by the Association effective January 1, 2022. ASU 2016-02, as amended, requires lessees to recognize lease assets and lease liabilities on the statement of financial position for all leases with terms longer than twelve months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition and presentation in the statement of activities and net assets. A modified retrospective transition approach is required for leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements, with certain practical expedients available. At December 31, 2021, upon adoption of ASU 2016-02, the Association estimates that it will record operating lease right-of-use assets and lease liabilities of approximately $539,000. Additionally, the Association estimates it will have finance lease right-of-use assets of approximately $338,000 and lease liabilities of approximately $234,000 representing the Association's existing capital leases (Note 10).

Note 2. Liquidity Management

The Association regularly monitors liquidity required to meet its annual operating needs and other contractual commitments while also striving to maximize the return on board-designated endowment investments not required for annual operations. The Association had financial assets consisting of cash, cash equivalents and certain receivables amounting to $3,161,886 and $4,067,568 at December 31, 2021 and 2020, respectively, to meet annual operating needs for the following fiscal year. The Association has additional sources of liquidity available, including a revolving credit facility (Note 8) and board-designated endowment investments (Note 14), which are subject to appropriation by the Board of Trustees. The Association's revenue bonds (Note 9) require the Association to maintain a minimum of $6,500,000 of cash and investments not subject to donor restrictions.

Note 3. Receivables

Receivables at December 31, 2021 and 2020 are summarized as follows:

	2021	2020
Current maturities of capital campaign pledges (Note 4)	**$ 906,001**	$ 22,335
Trade accounts	**403,565**	709,524
Annual campaign pledges	**134,513**	155,460
Interest and dividends	**5,053**	7,585
	$ 1,449,132	$ 894,904

Receivables are presented net of an allowance for doubtful accounts of $55,497 and $88,018 at December 31, 2021 and 2020, respectively.

Note 4. Capital Campaign Pledges Receivable

The Association has sponsored a capital campaign to assist in financing the construction of the new facility in North Buffalo, New York. The status of this campaign at December 31, 2021 is summarized as follows:

Gross pledges receivable	$	2,756,857
Less allowance for doubtful pledges receivable		138,368
Pledges receivable, net		2,618,489
Less present value of estimated future payments at 3.25%		88,647
Total present value of pledges receivable		2,529,842
Less current maturities of pledges receivable		906,001
Pledges receivable less current maturities	$	1,623,841

Gross pledges receivable at December 31, 2021 are due as follows:

Years ending December 31,		
2022	$	906,001
2023		902,993
2024		894,493
2025		49,460
2026		2,910
Thereafter		1,000
	$	2,756,857

A capital campaign pledge from one donor amounted to $2,500,000 for the year ended December 31, 2021.

Note 5. Investments

Investments at December 31, 2021, stated at fair value, consist of the following:

		Cost		**Net Unrealized Gain**		**Fair Value**
Common stocks	**$**	**4,095,057**	**$**	**3,677,705**	**$**	**7,772,762**
Bonds		**547,608**		**208,791**		**756,399**
Mutual funds		**5,287,033**		**523,605**		**5,810,638**
Exchange traded funds		**856,303**		**115,802**		**972,105**
Money market funds		**1,150,496**		**-**		**1,150,496**
	$	**11,936,497**	**$**	**4,525,903**	**$**	**16,462,400**

Note 5. Investments (Continued)

Investments at December 31, 2020, stated at fair value, consist of the following:

	Cost	Net Unrealized Gain	Fair Value
Common stocks	$ 3,166,942	$ 2,826,532	$ 5,993,474
Bonds	1,109,483	198,781	1,308,264
Mutual funds	4,446,110	378,205	4,824,315
Exchange traded funds	830,176	129,348	959,524
Money market funds	1,261,720	-	1,261,720
	$ 10,814,431	$ 3,532,866	$ 14,347,297

A summary of net investment income for the years ended December 31, 2021 and 2020 is as follows:

	2021	2020
Unrealized gain	**$ 993,037**	$ 1,209,392
Realized gain on sale of securities	**869,097**	710,885
Interest and dividend income	**323,140**	214,290
Investment expenses	**(72,537)**	(65,118)
Total investment income, net	**$ 2,112,737**	$ 2,069,449

The Association invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risks associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the financial position of the Association.

Note 6. Fair Value Measurements

U.S. GAAP establishes a framework for measuring fair value. The framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority level to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are described as follows:

Level 1 – Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Association has the ability to access.

Level 2 – Inputs to the valuation methodology include:

- quoted prices for similar assets or liabilities in active markets;
- quoted prices for identical or similar assets or liabilities in inactive markets;
- inputs other than quoted prices that are observable for the asset or liability; and
- inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 – Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Note 6. Fair Value Measurements (Continued)

The following is a description of the valuation methodologies used for the Association's assets and liabilities measured at fair value. There have been no changes in the methodologies used at December 31, 2021 and 2020:

Common stocks: Valued at the daily closing price as reported on public exchanges.

Bonds: Valued at approximate fair value as determined by a service provider to the bond custodian using a pricing model.

Mutual funds: Mutual funds, except for money market mutual funds, are valued at the daily closing price as reported by the fund. Mutual funds owned by the Association are open-end funds that are registered with the Securities and Exchange Commission (SEC). These funds are required to publish their daily net asset value (NAV) and to transact at that price. The Association deems funds owned by them to be actively traded.

Exchange traded funds: Exchange traded funds (ETF) are traded at quoted prices throughout the day and valued at the end of the day at NAV as determined by the fund based upon the fair value of the underlying investments held by the fund less its liabilities. The ETFs are registered with the SEC and are deemed to be actively traded.

Money market funds: Money market funds generally transact at $1.00 NAV as reported by the fund and is based on the amortized cost of the underlying securities of the fund. The $1.00 NAV is considered to be the price to sell the money market fund and its estimated fair value. The Association's investments in money market funds have a daily redemption frequency. There are no required redemption notice periods and there are no unfunded commitments at December 31, 2021 and 2020.

Beneficial interest in trusts: Valued based upon the Association's interest in the fair value of the underlying trust assets as reported by the trustees. The underlying assets of the trusts are primarily invested in equity securities and mutual funds that are valued daily on public exchanges.

Interest rate swaps: Valued by the issuing financial institution using a proprietary market-based model.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Association believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

Note 6. Fair Value Measurements (Continued)

Financial instruments at December 31, 2021, stated at fair value, consist of the following:

	Level 1	Level 2	Level 3	Total
Investments:				
Common stocks:				
Consumer discretionary	$ 913,250	$ -	$ -	$ 913,250
Consumer staples	498,455	-	-	498,455
Energy	148,726	-	-	148,726
Energy (International)	210,728	-	-	210,728
Financials	720,864	-	-	720,864
Healthcare	1,011,856	-	-	1,011,856
Industrials	508,935	-	-	508,935
Information technology	1,890,481	-	-	1,890,481
Materials	325,812	-	-	325,812
Materials (International)	73,453	-	-	73,453
Real estate	879,805	-	-	879,805
Telecom services	463,898	-	-	463,898
Utilities	126,499	-	-	126,499
	7,772,762	-	-	7,772,762
Bonds:				
Corporate short-term	-	101,817	-	101,817
International	-	152,337	-	152,337
Structured notes	-	502,245	-	502,245
	-	756,399	-	756,399
Mutual funds:				
International large-cap	1,304,698	-	-	1,304,698
International small-cap	616,426	-	-	616,426
Domestic mid-cap	519,521	-	-	519,521
Domestic small-cap	287,086	-	-	287,086
Bond	1,690,644	-	-	1,690,644
Alternative	1,392,263	-	-	1,392,263
	5,810,638	-	-	5,810,638
Exchange traded funds:				
Domestic small-cap	213,550	-	-	213,550
Bonds	758,555	-	-	758,555
	972,105	-	-	972,105
Money market funds	-	1,150,496	-	1,150,496
	$ 14,555,505	$ 1,906,895	$ -	$ 16,462,400
Beneficial interest in trusts	$ -	$ -	$ 159,306	$ 159,306
Interest rate swaps	$ -	$ (455,811)	$ -	$ (455,811)

Note 6. Fair Value Measurements (Continued)

Financial instruments at December 31, 2020, stated at fair value, consist of the following:

	Level 1	Level 2	Level 3	Total
Investments:				
Common stocks:				
Consumer discretionary	$ 618,737	$ -	$ -	$ 618,737
Consumer staples	548,948	-	-	548,948
Energy (International)	156,070	-	-	156,070
Financials	511,407	-	-	511,407
Healthcare	910,978	-	-	910,978
Industrials	621,940	-	-	621,940
Information technology	1,592,778	-	-	1,592,778
Materials	299,500	-	-	299,500
Materials (International)	40,697	-	-	40,697
Real estate	140,063	-	-	140,063
Telecom services	434,954	-	-	434,954
Utilities	117,402	-	-	117,402
	5,993,474	-	-	5,993,474
Bonds:				
Corporate short-term	-	281,294	-	281,294
International	-	258,633	-	258,633
Structured notes	-	768,337	-	768,337
	-	1,308,264	-	1,308,264
Mutual funds:				
International large-cap	1,206,158	-	-	1,206,158
International small-cap	641,562	-	-	641,562
Domestic mid-cap	414,331	-	-	414,331
Domestic small-cap	215,969	-	-	215,969
Bond	1,598,516	-	-	1,598,516
Alternative	747,779	-	-	747,779
	4,824,315	-	-	4,824,315
Exchange traded funds:				
Domestic small-cap	317,671	-	-	317,671
Bonds	641,853	-	-	641,853
	959,524	-	-	959,524
Money market funds	-	1,261,720	-	1,261,720
	$ 11,777,313	$ 2,569,984	$ -	$ 14,347,297
Beneficial interest in trusts	$ -	$ -	$ 145,144	$ 145,144
Interest rate swaps	$ -	$ (932,725)	$ -	$ (932,725)

Note 6. Fair Value Measurements (Continued)

The following table sets forth a summary of changes in the fair value of Level 3 assets for the years ended December 31, 2021 and 2020:

	2021	2020
Balance, beginning of year	**$ 145,144**	$ 139,493
Change in fair value	**19,961**	7,932
Distributions received	**(5,799)**	(2,281)
Balance, end of year	**$ 159,306**	$ 145,144

Note 7. Property and Equipment

Property and equipment at December 31, 2021 and 2020 consist of the following:

	2021	2020
Land	**$ 7,347,396**	$ 2,930,572
Buildings and improvements	**56,014,199**	55,884,735
Equipment	**4,862,236**	4,830,945
Construction-in-progress	**21,195**	296,280
	68,245,026	63,942,532
Less accumulated depreciation	**27,898,383**	25,038,238
Total property and equipment, net	**$ 40,346,643**	$ 38,904,294

Note 8. Revolving Credit

The YMCA has a bank revolving credit facility with a maximum borrowing capacity of $1,000,000 at December 31, 2021. Borrowed amounts bear interest at the prime rate. There were no outstanding borrowings on this facility at either December 31, 2021 or 2020.

Note 9. Long-Term Debt

Long-term debt at December 31, 2021 and 2020 consists of the following:

	2021	2020
Civic facility revenue bond with a bank due in monthly principal and interest payments of $88,000 through July 2033. Interest is variable and is equal to thirty-day LIBOR plus 2.15% times 67% (1.51% at December 31, 2021).	**$ 11,131,965**	$ 11,998,110
Less deferred financing costs	**223,132**	242,395
	10,908,833	11,755,715
Civic facility revenue bond with a bank due in monthly principal and interest payments of $49,995 through March 2039. Variable interest is equal to thirty-day LIBOR plus 2.15% times 65% (1.47% at December 31, 2021).	**8,605,244**	9,011,014
Less deferred financing costs	**302,299**	319,908
	8,302,945	8,691,106
Loans payable under the U.S. Small Business Administration's Paycheck Protection Program (PPP). (Note 20).	**4,986,002**	-
Business loan agreement with a bank due in monthly principal installments of $25,000 through February 2022 plus variable interest at thirty-day LIBOR plus .75% (0.86% at December 31, 2021).	**175,000**	475,000
	24,372,780	20,921,821
Less current maturities	**2,120,392**	1,571,915
	$ 22,252,388	$ 19,349,906

The revenue bonds are secured by a mortgage on property in Amherst, West Seneca, and Lockport, New York along with property and equipment at three other branches.

The revenue bonds are subject to certain covenants which, among other things, require the Association to maintain a certain amount of net assets, change in net assets, and unrestricted cash and investments. At December 31, 2021, the Association was in compliance with these requirements.

LIBOR is used by most lending institutions as a reference rate for debt agreements. The Financial Conduct Authority announced their intention to phase out LIBOR. Management's understanding is that variable interest debtors will replace LIBOR with the Secured Overnight Financing Rate.

Note 9. Long-Term Debt (Continued)

Aggregate maturities of long-term debt at December 31, 2021 are as follows:

Years ending December 31,	
2022	$ 2,120,392
2023	2,302,729
2024	2,336,732
2025	2,371,284
2026	2,406,396
Thereafter	13,360,678
Total	$ 24,898,211

The Association maintains interest rate swap agreements with a bank to eliminate the risk of changes in interest rates on the civic facility revenue bonds. The notional amount for one swap agreement equals the outstanding principal balance at December 31, 2021 and 2020 of $11,131,965 and $11,998,110, respectively, and effectively changes the Association's interest rate exposure for the original bond to a fixed rate of 3.00% through 2023. The notional amount for the second swap agreement at December 31, 2021 and 2020 is $7,012,291 and $7,348,790, respectively, and effectively changes the Association's interest rate exposure to a fixed rate of 3.05% through 2028.

The Association is exposed to credit loss in the event of non-performance by the counterparties to the interest rate swap agreements; however, the Association does not anticipate such non-performance. The valuation of the interest rate swap agreements resulted in a liability of $455,811 and $932,725 as of December 31, 2021 and 2020, respectively.

Interest expense amounted to $692,073 and $710,749 for the years ended December 31, 2021 and 2020, respectively. Interest expense is included in finance costs in the accompanying statement of functional expenses.

Note 10. Capital Leases

The Association maintains various capital lease agreements for equipment. Capital lease obligations at December 31, 2021 and 2020 consist of the following:

		2021		2020
Equipment lease payable to a bank, due in aggregate fixed monthly installments of $13,709, including interest of 5.50% expiring through 2022.	**$**	**40,753**	$	198,288
Equipment lease payable to a bank, due in aggregate fixed monthly installments of $11,720, including interest of 3.85% expiring through 2023.		**193,610**		324,065
Equipment lease paid in full in 2021.		**-**		10,898
		234,363		533,251
Less current maturities		**176,321**		298,888
	$	**58,042**	$	234,363

Future minimum payments required on capital lease obligations, including interest, at December 31, 2021 are as follows:

Years ending December 31,		
2022	$	181,773
2023		58,602
		240,375
Less amount representing interest		6,012
Present value of net minimum lease payments	$	234,363

Equipment held under capital leases at December 31, 2021 and 2020 consists of the following:

		2021		2020
Equipment cost	**$**	**1,298,135**	$	1,461,072
Less accumulated depreciation		**959,749**		755,876
Net book value	**$**	**338,386**	$	705,196

Note 11. Operating Leases – Lessee

The Association leases a building and various equipment under non-cancelable operating lease agreements requiring various minimum payments through 2025.

Future minimum payments, by years and in the aggregate, under non-cancelable operating leases at December 31, 2021 are as follows:

Years ending December 31,		
2022	$	317,798
2023		192,090
2024		161,400
2025		159,000
Total	$	830,288

Rent expense, including rent under non-cancelable operating leases and rent under month-to-month rental agreements, amounted to $496,124 and $449,918 for the years ended December 31, 2021 and 2020, respectively, and is included in occupancy and equipment costs in the statement of functional expenses.

Note 12. Operating Leases – Lessor

The Association entered into three non-cancelable operating lease agreements for a portion of two of its branches through December 2026. Future lease receipts range from approximately $40,000 to $80,000 per year. Additionally, the Association rents certain facilities on a daily or longer-term basis that are generally cancelable. Income for all rental activities was $84,269 and $77,865 for the years ended December 31, 2021 and 2020, respectively.

Note 13. Net Assets with Donor Restrictions

Net assets with donor restrictions as of December 31, 2021 and 2020 are available for the following purposes or periods:

	2021	2020
Subject to the passage of time:		
Capital campaign receivables restricted for North Buffalo facility.	**$ 2,528,941**	$ -
Capital campaign receivables restricted for Lockport facility.	**900**	22,335
Subject to expenditure for a specified purpose:		
Contributions received to fund specific program operations.	**15,000**	15,000
Restricted in perpetuity with income subject to appropriation or expenditure:		
Donor-restricted endowment (Note 14) - investments in perpetuity at the original gift amount plus accumulated gains or losses, the income from which is expendable, once approved, to support specific YMCA branch operations.	**1,324,811**	1,331,635
Beneficial interest in trusts, the income from which is expendable, once approved, to support general YMCA operations and programming in the City of Niagara Falls.	**159,306**	145,144
	$ 4,028,958	$ 1,514,114

During 2021, net assets of $21,436 were released from donor restrictions primarily through satisfaction of time restrictions.

Note 14. Endowment Funds

The Association's endowment consists of donor-restricted endowment funds and funds that have been designated by the Board of Trustees to function as an endowment.

Changes in endowment net assets and net asset composition as of and for the years ended December 31, 2021 and 2020 are as follows:

	Without Donor Restrictions	With Donor Restrictions	Total
Endowment net assets, December 31, 2019	$ 11,044,211	$ 1,323,015	$ 12,367,226
Investment return:			
Net gain on investments	1,911,657	8,620	1,920,277
Interest and dividends	214,290	-	214,290
Investment expenses	(65,118)	-	(65,118)
	2,060,829	8,620	2,069,449
Appropriation of endowment net assets for expenditure	(93,401)	-	(93,401)
Donated securities	4,023	-	4,023
Endowment net assets, December 31, 2020	13,015,662	1,331,635	14,347,297
Investment return:			
Net gain (loss) on investments	**1,868,958**	**(6,824)**	**1,862,134**
Interest and dividends	**323,140**	**-**	**323,140**
Investment expenses	**(72,537)**	**-**	**(72,537)**
	2,119,561	**(6,824)**	**2,112,737**
Appropriation of endowment net assets for expenditure	**(160,695)**	**-**	**(160,695)**
Cash contributions	**5,000**	**-**	**5,000**
Donated securities	**158,061**	**-**	**158,061**
Endowment net assets, December 31, 2021	**$ 15,137,589**	**$ 1,324,811**	**$ 16,462,400**

Note 14. Endowment Funds (Continued)

Endowment net asset composition by type of fund as of December 31, 2021 and 2020 are as follows:

	2021		
	Without Donor Restrictions	**With Donor Restrictions**	**Total**
Restricted in perpetuity	**$ -**	**$ 1,337,051**	**$ 1,337,051**
Accumulated investment losses on amounts to be retained in perpetuity	**-**	**(12,240)**	**(12,240)**
Board designated endowment fund	**15,137,589**	**-**	**15,137,589**
	$ 15,137,589	**$ 1,324,811**	**$ 16,462,400**

The Board of Trustees has allocated $3,000,000 of the board designated endowment towards the future construction of the new facility in North Buffalo, New York.

	2020		
	Without Donor Restrictions	With Donor Restrictions	Total
Restricted in perpetuity	$ -	$ 1,337,051	$ 1,337,051
Accumulated investment losses on amounts to be retained in perpetuity	-	(5,416)	(5,416)
Board designated endowment fund	13,015,662	-	13,015,662
	$ 13,015,662	$ 1,331,635	$ 14,347,297

The aggregate fair value and cost of underwater donor-restricted endowment fund investments at December 31, 2021 and 2020 is as follows:

	2021	2020
Fair value	**$ 233,100**	$ 115,793
Cost	**245,340**	121,209
	$ (12,240)	$ (5,416)

Note 15. Special Events

As part of its fundraising efforts, the Association holds periodic special events. Revenue from special events is recognized in the period in which the event is held and is presented net of direct expenses in the statement of activities and changes in net assets. Special event revenue and direct expenses for the years ended December 31, 2021 and 2020 are as follows:

	2021	2020
Revenue	**$ 516,108**	$ 277,955
Direct expenses	**298,258**	92,227
Special event revenue, net	**$ 217,850**	$ 185,728

Note 16. Financial Assistance Provided

Gross membership and program service fees along with financial assistance provided for the years ended December 31, 2021 and 2020 amounted to:

	2021	2020
Gross membership fees	**$ 5,589,445**	$ 8,432,021
Less financial assistance provided	**191,601**	219,534
Membership fees, net	**$ 5,397,844**	$ 8,212,487
Gross program service fees	**$ 5,903,811**	$ 4,812,459
Less financial assistance provided	**634,990**	586,416
Program service fees, net	**$ 5,268,821**	$ 4,226,043

Note 17. Retirement Plans

The Association participates in the YMCA Retirement Fund Retirement Plan (the Retirement Plan) which is a defined contribution, money purchase, church plan that is intended to satisfy the qualification requirements of Section 401(a) of the IRC, as amended, and The YMCA Retirement Fund Tax-Deferred Savings Plan (the Tax-Deferred Savings Plan) which is a retirement income account plan as defined in Section 403(b)(9) of the IRC. Both plans are sponsored by The Young Men's Christian Association Retirement Fund (the Fund). The Fund is a not-for-profit, tax-exempt pension fund incorporated in the State of New York. The Fund is organized and operated for the purpose of providing retirement and other benefits for employees of YMCAs throughout the United States. The plans are operated as church pension plans. Participation is available to all duly organized and reorganized YMCAs and their eligible employees. As a defined contribution plan, the Retirement Plan and Tax-Deferred Savings Plan have no unfunded benefit obligations.

Note 17. Retirement Plans (Continued)

In accordance with an agreement between the Fund and the Association, contributions to the Retirement Plan are a percentage of the participating employees' salaries. These amounts are paid by the Association. Total cash contributions charged to retirement costs were $580,615 and $558,712 for the years ended December 31, 2021 and 2020, respectively.

Contributions to the Tax-Deferred Savings Plan are withheld from employees' salaries and remitted to the YMCA Retirement Fund. There is no matching employer contribution to this plan.

Note 18. Related Parties

The Association pays dues to YMCA of the USA and Alliance of New York State YMCAs. Dues paid to YMCA of the USA for the years ended December 31, 2021 and 2020 were $185,109 and $185,763, respectively. Dues paid to Alliance of New York State YMCAs for the years ended December 31, 2021 and 2020 were $15,712 and $23,568, respectively.

Note 19. Contingencies

In the normal course of business, various legal actions and claims are asserted against the Association. On March 3, 2020, a complaint was filed against the Association alleging abuse for a period of time during the 1990s by an alleged former employee of the Association. The plaintiff seeks punitive damages from the Association which have not been quantified. The Association is investigating the claim but denies liability. The case is in the early stages of discovery. The Association has discovered it had insurance policies in effect from July 1, 1996 through 2000 with coverage for abuse, and is investigating whether any such coverage was in effect for the earlier part of the 1990s. The insurance company is currently paying the Association's defense costs, and is working with the Association's attorneys to defend this claim. Also in 2020 and 2021, two additional complaints were filed against the Association alleging abuse for periods of time during the 1950s and 1970s by alleged former employees of YMCA of Niagara Falls and the YMCA of Lockport. The assets and operations of the YMCA of Niagara Falls and Lockport were transferred to the Association during 2005 and 2017, respectively. The Niagara Falls complaint was dismissed by the court, as the Association is not liable as successor to the YMCA of Niagara Falls as a matter of law, however the plaintiffs have appealed the order to dismiss. The Lockport complaint was dismissed without prejudice, however the plaintiffs have the right to appeal the order to dismiss. At this time, management is unable to reasonably estimate the ultimate effect of an adverse decision resulting from these claims on the Association's financial position, results of operations or cash flows.

Note 20. Coronavirus Contingencies and Uncertainties

On March 13, 2020, the President of the United States of America declared a national state of emergency related to the health pandemic from the COVID-19 virus (the Coronavirus Pandemic). The Coronavirus Pandemic continued into 2021 and is ongoing into 2022. At the onset of the Coronavirus Pandemic, certain international travel bans, restrictions to non-essential businesses and other restrictions by local, federal and foreign governments were imposed. During 2020, the Association closed all branch locations and discontinued its general programming and other activities. During this period of closure, the Association continued to provide only certain limited childcare services that were deemed essential. Once allowed to reopen, the Association was allowed a phased resumption through June 2021 of its general programming and activities. Because of the closures and reduction of general activities and programming, some Association members canceled or temporarily suspended their memberships resulting in a decline in membership and program service fee revenue. The continuing impact of the response to the Coronavirus Pandemic to overall economic activity and the Association is uncertain.

The Coronavirus Aid, Relief, and Economic Security (CARES) Act, which was enacted on March 27, 2020 in response to the Coronavirus Pandemic, established the Paycheck Protection Program (PPP) administered by the U.S. Small Business Administration (SBA). Under this program, in 2021, the Association was awarded two loans totaling $4,986,002. The Association has the opportunity to have all or a portion of the loans forgiven if it meets the requirements under the PPP which include requirements pertaining to eligibility, maintaining or increasing employment levels and other conditions, as defined. If not forgiven, the loans will bear interest at 1.0% and will be repaid in monthly installments of principal and interest through 2027. The Association submitted its application for forgiveness of one of the PPP loans in March 2022 and intends to submit its application for forgiveness of the second PPP loan once forgiveness of the first loan is received. The Association has elected to account for the PPP loans under ASC 470 as debt and will record the forgiveness when notified by the SBA. The loans are included in long-term debt at December 31, 2021 (Note 9).

* * * * *