



For a Better Us[®]

YMCA BUFFALO NIAGARA 2023 IMPACT REPORT

A Message From Our Leadership

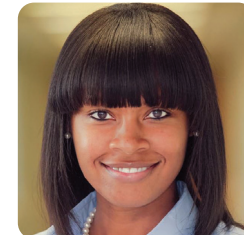
In 2023, YMCA Buffalo Niagara played a vital role in uplifting the Western New York community with a diverse range of transformational programs and initiatives. As a solutions-based organization committed to making a difference, we were honored to provide direct services to over 75,000 individuals in our region – equivalent to 1 in every 15 Western New Yorkers – through our youth and healthy living programs.

Last year saw an expansion of inclusive and adaptive programs for children with special needs as part of our strategic effort to promote equity and inclusion. The YMCA launched after school socialization for children diagnosed with autism at the John A. Sciole Elementary School in Lancaster, added an integrated Special Education classroom for Universal Pre-K students at Hamilton Elementary, and grew our partnership with Special Olympics to deliver its Young Athletes program at the Y.

Addressing financial insecurities in our community was another key initiative. In 2023, the YMCA allocated more than \$1.2 million to 6,135 low-income families for summer camp, school-age child care, and wellness programs. In our continued efforts to promote financial literacy to our community, the William-Emslie YMCA in East Buffalo partnered with M&T Bank, educating more than 400 people about basic banking, homeownership, and retirement planning.

The YMCA continues to regularly engage our community to create a greater impact. In August, we hosted our inaugural legislative breakfast, drawing community leaders, elected officials, and key stakeholders together. This event allowed us to effectively tell the Y story and invite important community voices to advocate for resources to expand our efforts to provide support to families and children who rely on the YMCA.

YMCA Buffalo Niagara remains committed to building for the future. Our focus moving forward centers on developing capital plans to strengthen our impact in the City of Buffalo and re-investing in our current properties and facilities. We are forever thankful to the thousands of members, staff, volunteers, donors, and supporters of the YMCA and invite you to join us in building a brighter future for everyone in Buffalo and Western New York.



Dr. Breeann Wilson
Chair, Board of Directors



Dr. John T. Ehrbar
President & CEO



Tim Smith
Chair, Board of Trustees

Our Impact



We provide services to more than **1 IN EVERY 15 PEOPLE** in Erie and Niagara Counties.



YMCA Buffalo Niagara allocated **\$1,259,832**, providing equitable access to **6,135 WESTERN NEW YORK FAMILIES** for child care, youth development, and healthy living programs.



We served **35,086 HEALTHY MEALS** to local children.



We provided enriching care for **2,161 CHILDREN DAILY** in our child care and UPK programs.



2,202 CHILDREN learned critical swim and water safety lessons.



We served **3,153 CAMPERS** at our day and overnight camps.



We provided **Y on the Fly** and **Fitness in the Parks** at **44 SITES**, bringing health equity to communities across Buffalo and Western New York.



Each month **1,407 HOUSEHOLDS** with income below \$35k benefitted from Y membership through our **Access for All** initiative.



420 people gained access to financial education, from basic banking and home ownership to retirement planning.

Inclusive and Inspiring Together



The Y prides itself on being an inclusive organization that is welcoming to people from all walks of life. Lynda Carver says the inclusivity of the YMCA is what motivated her family to become members. Lynda's daughter Mary Claire was born with Down Syndrome, a condition that occurs in about 1 in every 700 children. Since joining, Lynda has noticed the incredible strides Mary Claire has taken in her maturity and independence.

"I am so thrilled that we made the decision to become members here," Lynda says. "Our whole family has just blossomed and grown with all the activities that there are – particularly for Mary Claire. I can drop her off and she's very comfortable moving about the building completely independently. For her, and life in general, that carries into a lot of different aspects, whether it be school or the community in general. This was a major goal of ours – to have Mary Claire be more independent. The Y is helping to facilitate that in tremendous ways."

Within the welcoming atmosphere of the Y, there is one place Mary Claire shines brightest. As a member of the Lockport YMCA swim team, she is a beacon of positivity that inspires her teammates and coaches. They refer to Mary Claire as a light for the team because she is always smiling and having a great time. "The other kids love her," Assistant Swim Coach Karin Aprile says. "She's just one of the kids and one of our teammates. She is always positive and happy, always tries her best, and never complains. She's the perfect swimmer."

"I like the pool because there's really nice kids and they treat me nicely," Mary Claire says. "The whole staff is very nice in here." For Lynda, the Y is a safe and inclusive place that her entire family gets to enjoy together. The Y is grateful to share and support Mary Claire's journey to become the best person she can be.



For more stories of YMCA Buffalo Niagara's community impact please visit [YMCABN.org](https://www.ymcabn.org) or scan this QR code.

Our Commitment to Community



Providing safe and affordable child care



Ensuring health equity



Making kids of all ages safe around water



Bridging the achievement gap



Combating hunger & food insecurity

Leadership

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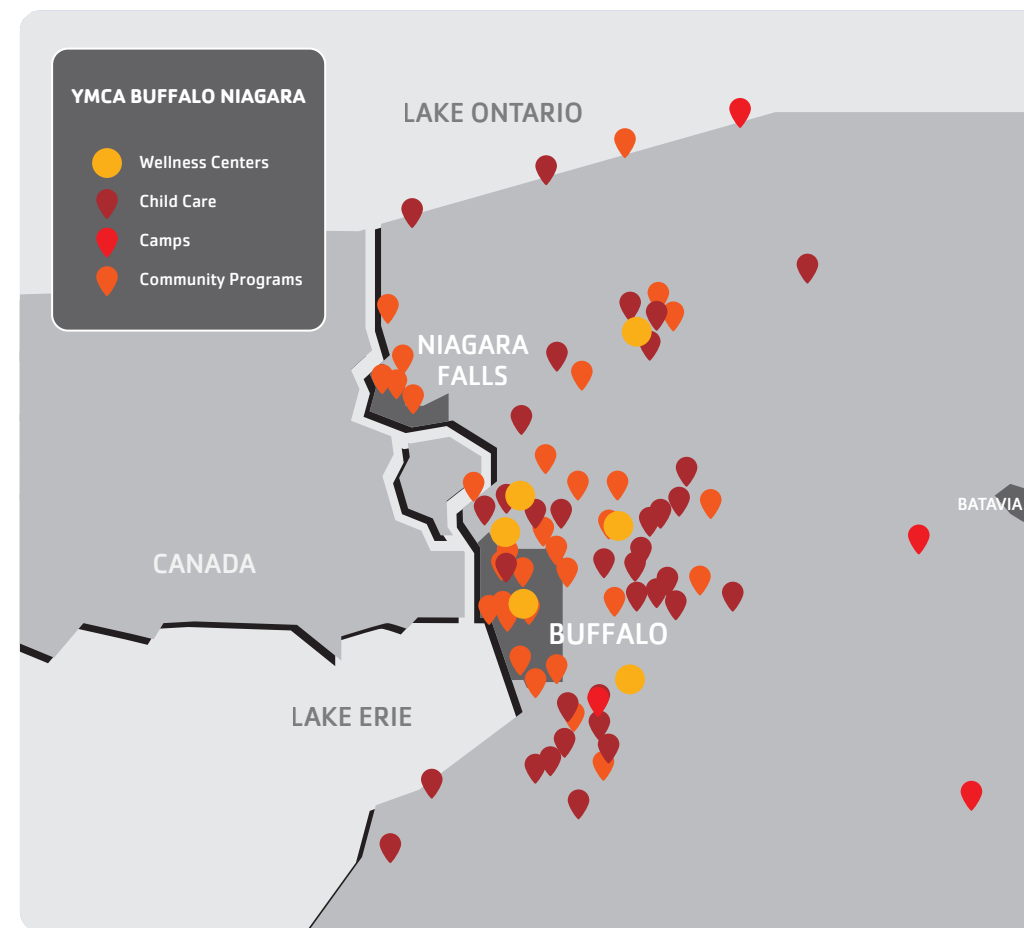
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YMCA BUFFALO NIAGARA



| | | |
|---|--|--|
| Delaware YMCA 2564 Delaware Ave, Buffalo | Lockport YMCA 5833 Snyder Dr, Lockport | Camp Eggert 3636 Eggert Rd, Orchard Park |
| Independent Health YMCA 150 Tech Dr, Amherst | Southtowns YMCA 1620 Southwestern Blvd, West Seneca | Camp Kenan 8571 Lower Lake Rd, Barker |
| Ken-Ton YMCA 535 Belmont Ave, Kenmore | William-Emslie YMCA 585 William St, Buffalo | Camp Tahigwa 2432 Richley Rd, Corfu |
| | | Camp Weona 4025 Poplar Tree Rd, Gainesville |

Community Impact



YMCA Buffalo Niagara hosted a Community Stakeholders Legislative breakfast, with panelists Senator Tim Kennedy, Hamburg Town Supervisor Randall Hoak, Assembly member Michael J. Norris, and Assembly member Monica Wallace highlighting their commitment to providing youth development and healthy living opportunities in Western New York.



YMCA Buffalo Niagara launched an After School Socialization Program for children diagnosed with Autism Spectrum Disorder at John A. Sciole Elementary School (Lancaster) in collaboration with the Institute for Autism Research at Canisius University.

2023 Stewart Partnership Award



The YMCA is proud to partner with the KEN-TON SCHOOL DISTRICT in providing families in Kenmore and Tonawanda high-quality Universal Pre-K, building a strong foundation for children to reach their full potential.

(Pictured from left to right): Sabatino Cimato, Ken-Ton Superintendent of Schools; John Ehrbar, YMCA President/CEO; Michael Muscarella, Ken-Ton Executive Director of Elementary Education

Triangle Society

The YMCA Triangle Society is a dedicated group of individuals and organizations who share a deep-rooted and selfless devotion to supporting others in times of need. Each has made a multi-year major gift commitment to the Y's Annual Campaign.

| FOUNDERS \$25,000+ | FELLOWS \$5,000+ | |
|--|--|---|
| Buffalo Rehab Group Physical Therapy PC | ADPRO Sports | Anne & Gavin Musynske |
| | Amerigroup | Phillips Lytle LLP |
| | Anonymous | Pure Podiatry of WNY, PLLC |
| | Barren's Landscaping | Dale & Sally Pyne |
| VISIONARIES \$10,000+ | Beauty Pools, Inc. | Anne Reif |
| John T. Ehrbar | Berea COGIC | Lynne & Michael Reilly |
| Kelton Enterprises | Cater Tots | Robert Miller Construction/ Southtown Storage Center |
| | D.R. Chamberlain Corporation/ Thomas J. Johnson | Danielle Roberts |
| | Michael & Jennifer Dolan | Rose Garden Opportunities, Inc. |
| | Dopkins & Company, LLP | Gregg and Debra Schaper |
| | The Evans Agency | Matthew & Antoinette Shriver |
| | Steve & Heather Henshaw | Timothy J. Smith |
| | Peter & Mary Jo Hunt/Hunt Charitable Foundation | Anthony & Nancy Spada |
| | Steve & Mary Kiener | T.J. & Leslie Stewart |
| | Lakeside Concrete Services, Inc. | Steven & Ann Timmel |
| | Mark Lempko | Michael K. Walsh & Deborah S. Walsh |
| | Tamica Lewis | Wendell, LLC |
| | Modern Electrical Construction, Inc. | John C. Wright |
| | John & Mary Murray | Mary Zapalowski & Daniel Grabowski |

2023 YMCA Buffalo Niagara

Statement of Activities

| | 2023 | 2022 | % +/- |
|-------------------------------|-------------------|-------------------|---------------|
| Annual Campaign | 545,302 | 490,250 | 11.2% |
| Other Contributions | 1,066,324 | 867,176 | 23.0% |
| Special Events, Net | 252,063 | 230,622 | 9.3% |
| Government Grants & Contracts | 4,553,971 | 11,794,468 | -61.4% |
| Program Fees | 7,527,780 | 6,547,892 | 15.0% |
| Membership Dues | 10,056,002 | 7,493,510 | 34.2% |
| Other Income | 290,563 | 408,686 | -28.9% |
| Total Revenue | 24,292,005 | 27,832,604 | -12.7% |
| Program Services | 22,410,556 | 19,035,226 | 17.7% |
| Administration | 2,705,604 | 2,488,321 | 8.7% |
| Fundraising | 286,907 | 268,340 | 6.9% |
| Total Expenses | 25,403,067 | 21,791,887 | 16.6% |
| Operating Surplus (Deficit) | (1,111,062) | 6,040,717 | |
| Non-Operating Activities | 1,491,691 | (1,105,869) | |
| Surplus (Deficit) | 380,629 | 4,934,848 | |

Statement of Financial Position

| | 2023 | 2022 | % +/- |
|-------------------|------------|------------|--------|
| Total Assets | 61,186,132 | 61,371,377 | -0.30% |
| Total Liabilities | 21,087,155 | 21,653,029 | -2.61% |
| Total Net Assets | 40,098,977 | 39,718,348 | 0.96% |

128th Annual YMCA Turkey Trot



The YMCA Turkey Trot continued as the longest consecutively run footrace in North America, welcoming 14,000 participants. We are grateful to the sponsors, volunteers, and participants, as well as those who contributed over 4,400 pounds of food to help combat hunger in Western New York.

| | | |
|--|--|---|
| Presenting Sponsor Cheltenham Capital/ John Marciano Family | Silver Sponsor Big Ditch Brewing Company | Gift In Kind World's Largest Disco |
| Platinum Sponsor Legends ADPRO Sports | Bronze Sponsors Fortified, Inc. KeyBank Runner's Roost | Media Sponsors WBEN NewsRadio 930 WGRZ-TV Channel 2 WKSE-FM Kiss 98.5 |
| Gold Sponsors Mike Basil Toyota Tim Hortons Try-It Distributing/North American Breweries Wegmans | Friend of the YMCA Sponsors Coca-Cola Beverages Northeast Western New York Immediate Care | |

Community Partners

Thanks to the generosity of our donors and community partners, we are able to make life-changing YMCA programs accessible to those who may otherwise be unable to afford them. As a charitable, non-profit organization, we allocate funds to help all people reach their full potential.

| | | |
|--|--|---|
| The Vera B. Arrison Foundation | M&T Charitable Foundation | YMCA Before and After School Child Care Programs |
| Buffalo Public Schools School 65 School 81 | National Grid | Alden Central Schools |
| CDC Foundation | New York State | Buffalo Public Schools |
| Children's Foundation of Erie County | New York State Office of Children & Family Services | Clarence Central Schools |
| City of Buffalo Block Grant | New York State YMCA Foundation | Depew Central Schools |
| CMAK Foundation - Race for Chase | Niagara Cares (Andrew D. Peykoff, Sr.) | Hamburg Central Schools |
| The Cullen Foundation of Western New York | Pharmacy Benefit Dimensions Employees | Ken-Ton Central Schools |
| Delta Air Lines | The Ralph C. Wilson, Jr. Foundation Legacy Fund | Lake Shore Central Schools |
| Dormitory Authority of the State of New York | St. John's SVDP Society | Lancaster Central Schools |
| Enterprise Holdings Foundation | Target Foundation | Lewiston Porter Central Schools |
| Evans Devereaux Memorial Fund | The TIX Foundation, Inc. | Lockport City Central Schools |
| Exhale, The Family Caregiver Initiative (The Boston Foundation) | United Way | Maryvale Central Schools |
| Garman Family Foundation | Universal Pre-Kindergarten Program | North Tonawanda Central Schools |
| Grigg-Lewis Foundation | Clarence Central Schools | Orchard Park Central Schools |
| Health Foundation of Western & Central New York | Depew Union Free Schools | Starpoint Central Schools |
| William R. Kenan, Jr. Charitable Trust | Hamburg Central Schools | Williamsville Central Schools |
| L.L. Bean | Ken-Ton Central Schools | Wilson Central Schools |
| | Lake Shore Central Schools | |
| | Lewiston-Porter Central Schools | |
| | Orchard Park Central Schools | |



For a list of YMCA Buffalo Niagara's major donors please visit YMCABN.org or scan this QR code.